
Sabrina Smith

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Brevard, NC
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SKILLS

- Exceptional sales ability and customer service
- In-depth knowledge of fashion management
- Personally developed in all areas of marketing and direct sales
- Ability to find creative ways to reach goals
- Time management skills
- Able to self manage
- Extensive Customer Service Skills

EXPERIENCE

ULTA Beauty - *Beauty Advisor*

Oct 2015- Dec 2016

- Working the floor
- Pushing Product
- Sales
- Customer Service

Lake Toxaway Country Club, Lake Toxaway NC - *Assistant Manager*

March 2014- August 2014

- Management Skills
- Raising Sells
- Buying stock from vendors
- Customer service

IT COSMETICS- Traveling Sales Representative/ Make up Artist / Sales Coach

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- Sales
 - Item knowledge
 - Marketing Skills
 - Time management
 - Travel/Communications
 - Ability to adapt to any surroundings

BECCA COSMETICS- Marketing Specialist (Current)

- Managing sales in surrounding areas
- Managing store volume and sales
- Creating store displays
- Analytical Ability
- Forecasting Ability
- Customer Service
- Educating employees on proper sells techniques

EDUCATION

Rosman High School, NC- Diploma

August 2010 - June 2014

Career Path Chosen in High School was Fashion Merchandising/Business

Over 24 Highschool and college credit hours in Fashion Merchandisin

Special Skills / Background

- 12 Month mentorship by Bob proctor and Les Brown (Millionaire network marketing success coaches)
- Studied over 10 books on network marketing and direct sales
- Attended over 20 personal development and network marketing seminars across the country in the past two years
- Highest paid women under the age 21 in network marketing in the east coast

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- Spoke on stage in front of 3,000 people about direct sales and network marketing
 - Strongly personally developed in all aspects of sales and marketing