

---

# Sabrina Smith

1521 Old Rosman Hwy  
Brevard, NC  
(828) 577-1769  
sabrinaelizabeth12@gmail.com

## SKILLS

- Exceptional sales ability and customer service
- In-depth knowledge of fashion management
- Personally developed in all areas of marketing and direct sales
- Ability to find creative ways to reach goals
- Time management skills
- Able to self manage
- Extensive Customer Service Skills

## EXPERIENCE

### **ULTA Beauty** - *Beauty Advisor*

Oct 2015- Dec 2016

- Working the floor
- Pushing Product
- Sales
- Customer Service

### **Lake Toxaway Country Club, Lake Toxaway NC** - *Assistant Manager*

March 2014- August 2014

- Management Skills
- Raising Sells
- Buying stock from vendors
- Customer service

IT COSMETICS- Traveling Sales Representative/ Make up Artist / Sales Coach

- 
- Sales
  - Item knowledge
  - Marketing Skills
  - Time management
  - Travel/Communications
  - Ability to adapt to any surroundings

#### BECCA COSMETICS- Marketing Specialist ( Current )

- Managing sales in surrounding areas
- Managing store volume and sales
- Creating store displays
- Analytical Ability
- Forecasting Ability
- Customer Service
- Educating employees on proper sells techniques

## EDUCATION

### **Rosman High School, NC- Diploma**

August 2010 - June 2014

Career Path Chosen in High School was Fashion Merchandising/Business

Over 24 Highschool and college credit hours in Fashion Merchandisin

## Special Skills / Background

- 12 Month mentorship by Bob proctor and Les Brown ( Millionaire network marketing success coaches)
- Studied over 10 books on network marketing and direct sales
- Attended over 20 personal development and network marketing seminars across the country in the past two years
- Highest paid women under the age 21 in network marketing in the east coast

- 
- Spoke on stage in front of 3,000 people about direct sales and network marketing
  - Strongly personally developed in all aspects of sales and marketing